



WILLIAMS' PRESENTATION – May 1, 2025
Pennsylvania House of Representatives Republican Policy Committee

Good morning, distinguished members of the House of Representatives Republican Policy Committee. My name is Mike Atchie, and I represent Williams Companies.

In my role with the company, I handle our community relations and local government affairs in Pennsylvania and the northeast.

Thank you for the opportunity to spend a few minutes providing an overview of Williams and our operations in northeast Pennsylvania and to highlight some of **the hurdles the gas industry is currently facing**, as well as a significant opportunity for the Commonwealth.

As a brief introduction – Williams is an energy infrastructure company based in Tulsa, OK with operations across 24-states.

The company has been operating in Pennsylvania for several years, including our interstate transmission system in southeast Pennsylvania and our robust midstream gathering and processing systems in southwest PA and northeast PA.

This morning, we are in Williams' Susquehanna River Supply Hub, which consists of a large gathering system servicing 13 companies – such as Coterra and Expand Energy – in the dry Marcellus region of Northeast PA.

The supply hub includes **nearly 1,400 miles** of pipeline – with a gathering capacity of approximately 14 billion cubic feet per day.

The company also owns the Transco system – the largest and fastest growing interstate pipeline system in the U.S. – which has reliably served Pennsylvania **for more than 70**

years – providing service to major local distribution companies as well as large commercial and industrial users of natural gas.

Transco assets in Pennsylvania consist of more than **1,200 miles** of infrastructure with the capacity to transport approximately **25%** of the natural gas moved in the state.

Overall, the company operates **3,676 miles** of pipeline (transmission and gathering) as part of an **\$8.9 billion** asset value in the Commonwealth.

There are **over 660** Williams employees in the state and the company operates district offices in Pittsburgh and Tunkhannock.

Williams' annual economic impact in the Commonwealth is **\$77.8 M**.

I would also like to highlight aspects of Williams as a community partner.

Being part of the community includes supporting community needs and initiatives. Since 2010, through its foundation, Williams has provided **\$15 M in community grants** to organizations in Pennsylvania.

Williams is an integral part of the energy industry and the benefits it yields to northeast Pennsylvania.

Despite the significant achievements in building a world-class infrastructure system, the company, and its many customers and industry members, **face hurdles to our continued growth**.

At the macro level, the ability to move Pennsylvania-produced natural gas to neighboring states – that need supply – **is a significant hurdle to future growth.**

Northeast and New England markets face a growing demand for energy and as we look for resources to meet that demand, natural gas makes the most sense. It's reliable, cost-effective, and best of all – **it's right here!**

New pipeline infrastructure is critical.

Interstate pipelines can feed the existing network of local utility companies to help New York and New England meet their demand.

State permits have been denied for past expansion projects which prevented well designed and highly engineered pipeline infrastructure projects from being built.

We are now at a crossroads where energy demand is critically outpacing energy supply.

Leaders of northeast and New England states need to recognize the need to expand access to natural gas through new interstate pipeline infrastructure.

Unlocking Marcellus Shale supply involves **a regional perspective.**

Natural gas production and pipeline operations are safe and carried out through environmentally responsible design and stringent but attainable permitting.

Voices from Pennsylvania leaders may help neighboring states recognize how Marcellus Shale supply can meet their growing energy needs.

At a more regional level, **natural gas represents significant opportunities for manufacturing and electricity generation.**

Regionally produced natural gas is more economical.

Lower supply costs can help ignite new economic development opportunities, including **the growing demand for energy in the technology sector.**

Pennsylvania has an opportunity to be a major player in the build-out of reliable energy for high-tech data centers.

Allowing the fast-paced build out this infrastructure is critical. Slow permitting may become a hinderance to significant investments in the near future.

Speedy permitting – with the same level of stringent conditions – will aid the timely development necessary to meet data center energy demand.

It's a perfect storm of affordable and reliable natural gas being available to meet the fast-growing demand for electricity.

Ensuring these opportunities can be fully realized is important for both the energy industry and the technology sector.

Thank you again for the opportunity to speak today.

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