

## Comments for Monday's Panel – From Laura Kasper, Monarch Staffing

### 1) Background Monarch Staffing – Started 2001 in Delaware County..

We provide employers with offer Solutions for Staffing

Temporary, Temporary to Hire and Direct Hire Placements in 6 main areas

- Administrative and Office Support
- Customer Service, Sales and Marketing
- Training and Human Resources
- Accounting and Information Technology
- Purchasing and Supply Chain
- Management and Supervisory

Our clients range from Financial Services, Insurance, Pharmaceutical, Health Care Administration and Medical Devices, Law Offices, Publishers, Manufacturers, Gov't Agencies, Utilities, Distributors, Consultants, Associations, Information Technology, Communications, Real-estate Developers etc

### 2) Job Market Climate..

Many Candidates we see are not willing to take contract work while they are on employment, we find ourselves having to educate many candidates on the advantages of temp work and how it can help them land a perm job.

Employers are hiring take a look at the job boards, more recruiters are being hired that's the 1<sup>st</sup> trend we see to a recovery, but the wages are much lower than prior years.. people making 70K out of a job are now willing to take 50, but the kids coming out of school want nothing less than 50 due to much of their debt being student loans.. again it's educating them.

### 3) Comments on the State

Easier Website from the state for employers to post jobs and have access to good qualified candidates that match their skills.

Modify the time limit on the unemployment Benefits - Explain to candidates about the advantages of working to keep skills up even it is contract work. Do not take away unemployment benefits because someone does temp work / or dispel the myth that working contract jeopardize unemployment benefits.